

MARTHINUS PHILIPPUS TAUTE

Businessman

Nov 2009 – Present

Tinus is a very resourceful person, enjoying resolving challenges whilst always serving his clients with pride. With his integrity and persuasive abilities, he can influence other people for win-win results. His friendliness supports his commendable leadership qualities. Continual learning and developing/establishing networks and networking skills. Marketing consultant – Kobus Oberholster of **attooh!** Attended marketing (course of late Bill Gibson, presented by himself) and other courses through 'The Real Entrepreneur Institute' . Consulting businesses and individuals on various aspects i.e. assist in facilitating launch of new ventures (own business Nitzechon Solutions/ other – Security Solutions Services, Gerhard Visagie a.o.).

OBJECTIVE

Senior Management / Management role

Negotiator. Practical approach in solving problems. Excellent people skills. Good facilitator.

QUICK SUMMARY

A genuine achiever with at least 23 years hands-on success in the field – negotiating with success with government departments, mining companies, Eskom, Telkom etc.

Summary of Expertise

- Organising and facilitate conferences, meetings, committees
- Negotiate with government departments on issues like: policies, levies, practical implications of legislation, environmental friendly farming practices, management of and eradication of invader plants, fire legislation, land tax legislation, water resource management and other levies, mineral rights etc.
- Negotiate with mining companies on safe mining practices
- Obtain sponsorships for conferences and functions
- Strategic Planning of department
- Speaker at workshops and conferences (nationally and provincially)
- Human Resources
- Administration
- Level of interaction – ministers, executives, senior managers, chief directors, directors

Recent Experience

Leading a highly successful unit at National Office.

Qualifications

Includes a B.A. degree.

***"... [Tinus's] involvement broke down a four year stand-off and suddenly the national claims process could be utilised in my case* "**

- P D Kemp, farmer and former Regional Manager: TAU SA (Mpumalanga & KwaZulu-Natal)

Personal Details

ID# - 640717 5044 081

Status - Married; Male

2013

Education, Training & Computer Literacy

B.A., POTCHEFSTROOM UNIVERSITY FOR CHRISTIAN HIGHER EDUCATION, 1987

Higher Education Diploma, POTCHEFSTROOM UNIVERSITY FOR CHRISTIAN HIGHER EDUCATION, 1987

Other Courses -

- Certificate in Estate Agency
- Managerial and first aid / fire courses
- Labour Relations course from the Agricultural Employers Organisation

*Career History follows on page 2 and further
CV of MP TAUTE – Manager: Economic Affairs*

Matric, 1982

Computer Literacy -

MS Office; Internet; E-Mail etc.

Career History

MANAGER: ECONOMIC AFFAIRS, TAU SA (Pretoria), June 1999 to Nov 2009 (Regional Manager: TAU SA Free State, Eastern & Western Cape provinces from February 2008)

[For more than 100 years, TAU SA aspires to keep farmers safely and economically sustainable on their land. TAU SA serves the agricultural sector by creating a platform for collective bargaining to ensure the following: Economic sustainability, recognition of private ownership rights and a safe and secure environment]

Job Overview

The primary tasks are to research practical and do-able alternatives which would enable the farmer in South Africa to sustain an economic viable existence whilst improving the entire agricultural industry for all economical purposes.

Various departments of farming are influenced by the above and consequently the following sub-sections are dealt with:

- Financial affairs in the Agricultural sector
- Labour
- Service Providers (like Eskom, Telkom etc)
- Input costs (various)
- Mechanisation
- Government Departments and legislation
- Disaster Management
- Natural Resources
- Energy
- Water Affairs
- General matters

Some Achievements

- Negotiated a R10 million rehabilitation for pollution of irrigation water with Mponeng mine (Fochville) and their peers Anglo Gold
- Negotiated R40 million with Stoppani Pty and IDC for possible environmental rehabilitation for proposed plant for chromium and chemical processing

- Facilitated and support with negotiations with Eskom and submissions to the National Electricity Regulator (NER) which resulted in more realistic tariff structures and saved farmers all over South Africa millions
- Regular contact and exposure with and through media like Landbouweekblad, Farmers Weekly, ProAgri, Rapport, Radio Pretoria and regional newspapers
- Submit presentation to parliament and national workshops on Agricultural issues.

Previous Positions (1988 to 1999)

- Owner and Manager of an Estate Agency, Partner in training business, Administration Officer, Teacher.

I look forward to discussing, formally or otherwise, ways in which I may be of assistance.

[References and academic transcripts available on request.]